

CURRICULUM VITAE

Name: **Dorella MONTANARI**
 Nationality: Italian
 Residence: Italy

Specialties

CEO, GM, M&A, PMI, CFO, Treasury management positions

Financial reporting, planning & budgeting, costs analysis, internal controls management; transfer pricing, treasury management; P&L management; ITC coordination.

- Extensive knowledge of PRC laws and rules and practices related to Labour, Tax, Finance, Environment etc.
- Basic understanding of few other APAC countries Tax and corporate requirements
- Analysis and implementation of ERP systems in manufacturing companies (e.g., NAV Microsoft Dynamics), CRM, B2B Platform, QlikView, Digital Transformation solutions
- Management of Quality System process for ISO certification
- M&A process

Key Personal Skills

Capable to design and lead organizational changes to support business development
 Strategy and planning oriented
 Apt to work under pressure, by objectives
 Able to manage working environments not yet fully organized
 Entrepreneurship attitude to job
 Willing to learn, open to new approaches.

Languages

Italian: Native
 Mandarin: Full Professional Proficiency
 English: Full Professional Proficiency
 French: Limited Working Proficiency

Office Tools

IBM PA, PBI, EY Board, Onguard credit management

Present activities:

CMCC Foundation - Bologna Temporary President Assistant (03/2025 – Present)_Consultant for SME (07/2021 – Present)

Controller and management advisor in Tunisia at Italian production plant (rollers for ceramic industry kilns). Running project.

Reorganization and business development of Italian SME in Cosmetic's industry. Running project.

Market analysis and support for a business development project in APAC for electrical special cables Italian manufacturing company.

Accounting and Financial analysis for HK SME industry

Main professional experiences in Asia

➤ **MEGADYNE GROUP – AMMEGA GROUP (2007 – June 2021)**

Leading group in belting and transmission systems industry.

- **APAC M&A and Post Merger Integration Manager (Hong Kong)**
Megadyne Asia Pacific Limited Director
APAC ITC coordinator till end 2020

1/2019 – 6/2021

Responsible for PMI implementation projects in APAC region, after Ammeraal Beltech and Megadyne groups merging into AMMEGA. Frequent changes in the reporting line with the changes of the Group organization. Leading implementation of

plans, through coordination of Cluster Directors, local legal entities General Managers, functional managers and local tax advisor. Projects: Thailand, Australia, India, Japan, China.

Responsible for M&A activities in APAC. Direct involvement in negotiation, Tax and Legal DD process. Support for scouting and opportunities evaluation with local stakeholders.

ITC coordinator for APAC in matrix position with Group IT as part of group integration projects and compliance enhancement.

• **General Affairs Director at Megadyne Asia Pacific Ltd- (Hong Kong)**

11/2015- 12/ 2018

Leading and supporting subsidiaries activities with reference to specific Group projects, responsible for tax planning, legal affair, restructuring. ITC coordinator for Megadyne Asia Pacific Companies. Reported APAC CEO and dotted group CFO.

Supporting Group CFO in APAC treasury management. PMI activities related to 2 new acquisitions (India and Hong Kong/China)

• **General Manager (production site – Zhejiang – Ningbo RPC)**
Megadyne Group Asia Pacific CEO

2/2012 - 10/ 2015

Plant for Production of rubber V belts; 300 employees; industrial area of 30,000 sqm. Reporting to Megadyne Group President. Main achievements:

- Production plant re-organization (2012- early 2014). Targets reached: break-even, EBITDA increase, enhancement of product quality and efficiency, foundations for commercial re-launch of V belt and timing rubber product line.
- Leading to TUV ISO 9001 certification, ERP implementation
- Project design (2014) for merging Chinese legal entities and implementation (2015) (creation of Megadyne Asia Pacific Transmission Systems Ltd) with following scope:
 - Streamline IC transactions; get legal framework for cash pooling within China
 - Taxation flow and benefits optimization; free mobility of goods among different locations
 - Simplification and enhancement of group reporting uniformity
 - Optimization of ITC infrastructure
- Revision of Group products distributorship network in China.

At that time the Group was still mainly based in China. With my lead:

- Reorganization of sales structure and expansion of distributors network in South East Asia & India .
- 2015 Start up of a new company in Thailand;
- Preliminary analysis for opening a company in India.

• **CFO at Megadyne Asia Pacific Ltd**

9/2007- 10/2014

The Company during those years became a holding of 5 entities located in different PRC areas (Foshan, Shanghai, Qingdao, Ningbo), with different business and operations: 2 production sites, 3 workshops for commercial and service purpose, total about 500 employees by 2014. Main products: Rubber and Urethane belts for transmission systems, industrial application. Reporting to Megadyne China GM. Working location Foshan (Guangdong).

Main achievements:

- Lead & coordinate the whole acquisition process of Ningbo production plant (12/2007 – 6/2008): legal and financial DD, financial resources, definitions of all legal aspects due to complexity of target's shareholders composition
- Prepare the first consolidated accounts reports for group reporting, complying with local and Group requirements cost accounting revision; compliance of book-keeping in all entities
- Analysis and implementation of ERP (Microsoft Dynamics NAVISION)
- Increase internal control of operations: stock, customers' orders management and receivables.

In 2010 required to move from Foshan to Ningbo (Zhejiang), for supporting newly appointed Megadyne Asia Pacific CEO in Ningbo plant control.

➤ **DONGGUAN COGNE STEEL PRODUCTS CO. LTD. (Guangdong – PRC)****7/2005-7/2007****Chinese subsidiary in J.V. of Cogne Acciai Speciali SpA**• **General Manager**

When appointed, the plant for cold drawing of stainless steel and valve steel bars was, after one year from registration, still at very early implementation. After solving strong conflicts between Italian and Korean Investors and releasing imported equipment held for several months by Chinese Customs, more achievements have been:

- Start of actual production, with 30 employees, 2 production lines for stainless steel cold drawing, 2 lines for valve steel drawing, polishing and ultrasonic control, full laboratory
- Reached break-even in 2 years
- Implementation of ERP (SAP and APC) control; reached Quality System certification ISO 9001; preparation for TS16949
- Increased registered capital, got a new loan granted by foreign investor; introduced accountancy compliance with Italian and HQ requirements.

Reporting to Cogne Acciai Speciali SpA Vice President.

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➤ **FOSHAN SAMPLA BELTING LTD. (Guangdong - PRC)****9/2001- 1/2005****Chinese subsidiary of Sampla Belting SpA – Italian manufacturing of Conveyor Belts**• **Resident Deputy Managing Director**

Responsible for managing a company of 15 employees, as GM was not resident in China. The Chinese subsidiary had workshop for fabrication of conveyor belts produced in the Italian factory; it was local support for communication and commercial actions with Italian HQ direct customers in China. Reporting to GM and shareholders.

Main performed objectives:

- Improvement of stock and receivables control
- Improvement of company books accuracy and preparation of reports to HQ.
- Development of direct sales network for new products

Education & Training

- **2023** Certified Treasury Professional (AFP)
- **2017** International Management in Asia Pacific Programme INSEAD-Singapore Campus
- **1999–2000** Post University Diploma Business and Culture in China, BFSU, European Commission, MOFTEC
- **1989-1990** Post University Diploma in SME Business Administration (96/100), ENAIP Ancona
- **1987** University Degree in Oriental Studies - Far East, Institute of Oriental Studies, Naples, (110/110 with honours).
- **1985-1985** Chinese language training course at Beijing University. Grant of Italian Foreign Office.

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