

Curriculum Vitae of Verena DREYER, M.A.

Work Experience	Sine 01/2024	Fondazione Centro Euro-Mediterraneo sui Cambiamenti Climatici <i>Senior Scientific Manager – Project Manager</i> Coordination of scientific project management activities. Daily implementation and management of EU, national and regional funded projects.
	11/2016 – 12/2023	Nardò Technical Center <i>Project Manager</i> Responsible management of international projects for the strategic development of the test center: e.g. construction projects, introduction of new services and technology change. From project design & business plan to approval process & tendering to execution; with budget responsibility and stakeholder management.
	09/2014 – 10/2015	Adecco Italia S.p.A. at Nardò Technical Center <i>Key Account Sales</i> Backoffice client support and sales. Coordination of the testing activities of clients at NTC facilities. On-site meetings with clients.
	10/2011 – 06/2014	Polo Group S.r.l – Loop&Co/Polodivani, Altamura, Italia <i>Export Area Manager D, A, CH, PL – upholstery, 250 employees</i> Creation of four new markets for sales. Responsible for sales strategy and budget. Head of 10 sales agents. Frequent travelling.
	03/2011 - 10/2011	Calux S.r.l, Anagni, Italy <i>Start-up Project Manager Export - Pelletstoves, 10 employees</i> Design and conception of an export strategy and budget. Initial distributor & client contacting and meetings.
	Occasional 2010-14	Food Sales Agency Antonini & Belleggia & Co S.r.l., Corropoli, Italy <i>Translator and Consultant for German directives for food distribution.</i>
	04/2010 – 03/2011	Fiorucci Food S.p.A., Pomezia, Italy <i>General Manager Assistant & Back Office Manager – Food producer, 600 e.</i> Assistant to the Export Division director and the director of the German branch.
	09/2009 – 03/2010	Food & Agriculture Organization of the UN, Rome, Italy <i>Intern in the Policy Coordination Service – Scholarship DAAD</i> Trainee during the transformation of the DGs Briefs Unit into a modern information platform for all FAO staff.
	02-03/2008	Press Office of the German Government, Berlin, Germany <i>Internship in the Europe Department</i>
	07/2007 – 08/2009	University of Münster, Germany, Institute for Political Science <i>Student Assistant to the Erasmus-Coordinator</i>
	03-04/2006	Westfälische Provinzial Insurance, Münster, Germany <i>Internship in Business Communication</i>
	03-09/2005	German Liberal Party, Münster/Berlin, Germany <i>Student Assistant to the Regional and National Parliament Elections</i>
	03/2003 – 08/2009	West-Media GmbH & Co. KG, Greven, Germany <i>Freelance Writer - Newspaper Grevener Zeitung (24 000 copies)</i>
Education	University 2004 – 2009	Westfälische Wilhelms-Universität Münster, Germany <i>Study of Political Science, Communication and Public Law</i> Graduation: Magistra Artium (Equivalent to: Master of Arts) Title of final thesis: "Limits of the Free Single Market Integration? The European Water Market between Liberalization and Public Service"
	2006 - 2007	Erasmus at the University of Bologna, Faculty Forlì, Italy
	High school	Geschwister-Scholl-Gymnasium, Münster, Germany

	<p>Languages</p> <p>Certification & Courses</p>	<p>German: Native language</p> <p>English: Excellent reading, writing and verbal skills</p> <p>Italian: Excellent reading, writing and verbal skills</p> <p>PRINCE 2 Foundation - Project Management Axelos/People Cert Certification Nr. GR656203005VD</p> <p>PM² - Open Public Project Management Methodology Participation in online courses of the European Commission</p> <p>PMP - Project Management Professional Overview knowledge of the method</p>
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